



Dovre Specialty Foods is an importer and distributor of award-winning specialty food brands from across Canada and around the world. We are committed to providing our customers with on-trend, premium specialty food products complimented by a high standard of customer service. Our company culture is based on a set of climate goals that enhance team synergies and foster a collaborative and rewarding environment.

We have an opportunity for a Territory Manager. Based in the lower mainland, you will manage business development activities and provide excellent customer service. This is an entry level position for someone new to sales and looking to further their career.

Position: Territory Manager

Location: Vancouver, B.C.

ACCOUNTABILITIES:

- Build and maintain mutually beneficial customer relationships
- Achievement of sales and performance targets
- Performing all direct sales functions in a business-to-business, customer-facing environment
- Implement brand marketing initiatives and promotional activity
- Identify new opportunities

QUALIFICATIONS:

- Minimum of 1 year of experience in a similar role, grocery sales an asset
- Distribution experience an asset
- Post-secondary education is preferred
- Proficient in MS Office
- Good verbal, written and presentation skills
- Must be highly organized, multi-tasker with the ability to prioritize projects
- Strong attention to detail
- Positive attitude and high energy level
- Clean driving record required

Compensation: competitive starting base salary with a range of \$42,000 to \$50,000, car allowance program, bonus program, profit sharing, RRSP matching & other perks!

The successful candidate will join a fast growing, successful specialty food company that values its people and offers opportunities for personal and professional development.

Please send your cover letter and resume to Laycee.brown@dovre.ca. Only candidates selected for interviews will be contacted. To learn more about us please visit www.dovre.ca