



Dovre Specialty Foods is an importer and distributor of award-winning specialty food brands from across Canada and around the world. We're committed to providing our customers with on-trend, premium quality products and top notch customer service. Our culture is one that operates in a family-like atmosphere employing the principle where people come first – from employees, to suppliers and customers. We value teamwork, accountability, professionalism & fun! We also believe in a healthy work-life balance, providing opportunity for personal growth and the ability to own your work.

We're on the hunt for a talented, experienced Territory Manager who is driven, customer-focused, and passionate about food. Working 4 days per week, this person will manage business development activities, customer relationships and engagement within a specific geographical territory.

**Position:** Territory Manager

**Location:** Kelowna

**ACCOUNTABILITIES:**

- Build and maintain mutually beneficial customer relationships
- Achievement of sales targets for assigned customers
- Implement brand marketing initiatives and promotional activity
- Ability to identify new opportunities
- Participation in tradeshow and other industry events as needed

**QUALIFICATIONS:**

- Minimum of 2 years of experience in a similar role in a CPG / food company
- Post-secondary education is preferred
- Proficient in MS Office
- Outstanding verbal and written communication skills
- Highly organized, multi-tasker with the ability to prioritize projects
- Strong attention to detail
- Positive attitude and high energy level

Our Territory Managers enjoy a competitive base salary, car program, bonus program + perks!

- Comprehensive Medical and Dental Benefits
- Profit Sharing
- Group RRSP Plan
- Food allowance
- Off-site social events (when safe to do so!)
- Awesome company culture

Please send your cover letter and resume to [careers@dovre.ca](mailto:careers@dovre.ca). Only candidates selected for interviews will be contacted. To learn more about us please visit [www.dovre.ca](http://www.dovre.ca)